

Marketing Expertise

2018

Celebrity Marketing Campaigns



Rebecca Lim Actress



Andie Chen Actor



Desmond Tan Actor



Pornsak TV Host



Ya Hui Actress



Sheila Sim Model



Shaun Chen Actor



Chua Enlai TV Host



Shane Pow Actor



Rosalyn Lee Radio DJ



Fiona Fussi Model

5/8/18



Allan Wu Actor | TV host



Vincent Ng Actor



Willin Low Celebrity chef



Hanli Hoefer



Impactful International Trade Events



MICHELIN Guide Event Singapore 2018



HOFEX Hong Kong 2017



Taste of Hong Kong Hong Kong 2018



Social Star Awards Singapore 2013



SIAL China Shanghai 2017



MICHELIN Guide Event Macau 2017



Pop Up Stores







The Golden Duck Pop Up Store Langham Place, Hong Kong 2018







O.N.E. Coconut Water Pop Up Store Savour Event F1 Pit, Singapore 2012



Social Media Influencer Campaigns



@bentomonsters 6,508 LIKES



@yellowfingers 1,115 LIKES



@honeybeesweets.sg 1,775 LIKES



@lirongs 947 LIKES



Articles in International Publications











〇不確含糖饮料太苛刻,纽约 品牌Just Picked CocoWater来 救援。甫登陆的无菌包装椰水 (\$2.50起/包), 从泰国摘下长 了6-9个月的新鲜嫩椰取汁、糖 分和卡路里都比老 椰低。喝起来甘 而不甜、透心 凉. 330毫升 才60大卡,比 乳酸饮料低, 重点是不用

捧着重重的椰







超像真 西班牙黑毛豬薯片油香滿溢

薯片口味干變萬化,一個西班牙零食品牌推出黑毛豬火腿味薯 月,充滿油香,猶如在吃脆身火腿,可惜吃多兩塊,已有膩的 咸臀。

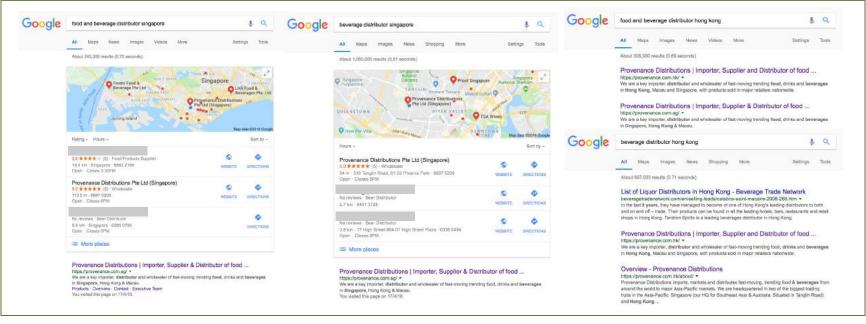


売, 赞啦! Cold Storage. Market Place. Jasons The Gourmet和

redmart.com

Good Market Reputation | SEO

Perennially ranked among top 3 (organic) sites on Google search for relevant search words such as: "food (and/or) beverage distributor singapore (or) hong kong".



As of 3 May 2018

100+ emails/calls from brand owners & clients every month for regional distribution opportunity or to purchase goods.



Extensive Distribution Network







Hong Kong / Macau



Retail

















Hotel





















Others



PARIS BAGUETTE.













Total

Since 2012

Signed Client Accounts: 370+

Total Client Locations: 1,300+

Since 2016

Signed Client Accounts: 60+

Total Client Locations: 400+

As of 3 May 2018

More details in Appendix A



Big Database of Leads in CRM

Phone | Email Contacts of <u>Decision Makers</u>

Singapore =	Hong Kong 🔀	Macau 💌	Total
4,300+	1,200+	100+	5,600+

As of 3 May 2018





Mass Retail



Cinemas



Convenience Stores



Airlines | Airports



F&B



Fitness | Yoga



Hotels



Corporates



CRM Experts | Fast Speed to Market



Strategic Sales Approach Effective Client Targeting



High Response Rates Fast Client Acquisition

Sales Approach

Sales Campaign Strategy



Target Industries
Target Clients



Personalized Mailers Sales Scripts

Sales Targets



Enquiries **60% response rate**



Appointment Setting 40% response rate



Client Win **20% response rate**

