









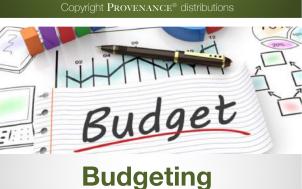
Sourcing



Corporate Micro-Kitchen Services











## We're the Micro-Kitchen Vendor for



Previously known as FACEBOOK

for their

Hong Kong SAR, China Office Tokyo, Japan Office





# Rising Star In Asia



## South China Morning Post

南華早報:

No. 1. April 10 No. 10

### F&B DISTRIBUTOR PROVENANCE DISTRIBUTIONS A RISING STAR IN ASIA

In a world where consumers' tastes are fickle and attention spans short, F&B distributions company Provenance Distributions takes the traditional business model a step further by providing marketing know-how on top of careful product selection, seamless supply chain management and an extensive distribution network. The company based in Hong Kong and Singapore prides itself on goods that are high quality, trendy, accessible and quick-selling.

"We have a track record of building brands to becoming popular, fast-selling products. We are also supply chain experts with a wide network of retailers. These combined attributes are attractive to both suppliers and retailers," says Kevin Tan, managing director of Provenance Distributions.

Guided by this philosophy,
Provenance has successfully transformed brands such as Just Picked CocoWater — a premium range of coconut water — into household names. The company has also secured rights with global food conglomerate S&W to distribute its fruit juices in Singapore.

"Brands partner with us because we are a unique combination of marketing agent and distributor. We cost less compared to them setting up local offices in a country. We help them penetrate the market effectively," Tan says.

The company also ensures a high level of service to its retail clients by delivering goods within one day from the date of its client's order. Its list of customers include major establishments such as PARKnSHOP, city'super, The



Kevin Tan, managing director

Peninsula Hong Kong and Grand Hyatt in Hong Kong. Provenance covers more than 1,000 retail locations that also include NTUC FairPrice, Cold Storage, 7-Eleven and Marina Bay Sands in Singapore.

The company plans to take its business to the next level by transforming its Singapore and Hong Kong offices into regional distribution hubs for Southeast Asia and north Asia, while expanding its operations into China.

\*As reported in the South China Morning Post, Business Section, 9th Aug 2017



### **Our Services**

#### **Staff Hiring**



We will find suitable personnel with the right attitude and skill sets to take care of your Micro-kitchen operations.

We will also have a key account manager to oversee the personnel and to cater to Management needs.

#### **F&B** Consultation



We will work closely with your office facilities team to plan the type of F&B suitable for your staff, based on

- Office culture
- Quality
- Nutrition
- Sustainability & Social Responsibility

Copyright PROVENANCE® distributions

#### **Sourcing & Procuring**



Our in-house Supply team will source for exciting F&B brands via our regional supply network to cater to all nationalities.

We can organize ad-hoc activities such as inviting exciting brands to set up product-of-the-month pop ups in the office, to generate buzz.



### **Our Services**

#### **Logistics | Operations**

Office Events Management

### **Budgeting & Reporting**



Our on-location ops team can provide the following services:

- Order & receiving
- Stock inventory management
- Pantry shelf stocking
- Coffee machine / Chiller maintenance

Our on-location ops team can provide the following services:

- Ad hoc events order & receiving
- Events set up
- Clean up

We use a customized reporting system to capture data on:

- Goods ordered & received
- Staff consumption by item
- Inventory levels by item
- Invoice value by item

We gather this info to provide management reporting & monitor budgets & service levels







# Thank You

- provenance.com.sg | enquiries@provenance.com.sg | +65 6887 5209
- provenance.com.hk | enquiries@provenance.com.hk | +852 3958 2310
  - provenance.co.jp | enquiries@provenance.co.jp | +81 3 4500 7201